

JOB OPPORTUNITY

Position Title: Applications Engineer (Full-Time)

Job Description:

PBS Biotech, Inc. is a fast-growing private company based in Camarillo, CA that manufactures and sells the most advanced single-use bioreactors for the biopharmaceutical market. We are seeking a highly-motivated Applications Engineer to be a technical interface to our global client base. The ideal candidate should be able to work and thrive in a fast-paced, collaborative environment while supporting clients technically on the use of our bioreactors in their specific applications to help generate sales and guiding product improvements through client feedback.

Roles and Responsibilities:

- Support the sales function by engaging with clients on technical aspects of PBS bioreactor systems as they relate to clients' processes.
- Provide necessary on-site and remote training on PBS bioreactors and monitor/ support the progress of clients' cell culture runs.
- Troubleshoot and resolve any technical issues/ questions in the field via calls, e-mails, and on-site visits.
- Set up and lead technical project meetings with strategic clients at regular intervals as needed.
- Communicate relevant feedback to internal team at PBS to facilitate product improvements.
- Support the generation of application notes, white papers, or other forms of publication from internal bioprocess research and/ or external collaboration.

Requirements:

- Bachelor's degree in Bioengineering, Chemical Engineering, or related technical field.
- Positive attitude and superb interpersonal skills, including ability to build quick rapport with customers.
- Excellent written and verbal communication skills.
- Willingness to travel domestically and internationally, up to 2 weeks per month.
- Ability to work individually with minimal supervision and also collaboratively within a multi-functional team.
- Solid understanding of bioreactor functionality and hands-on experience with cell therapy processes (preferred but not required).
- Up to 2 years of corporate work experience in the biotech equipment or biopharma industry (preferred but not required).

Compensation:

- A qualified candidate will be eligible for compensation package with competitive salary, benefits for health insurance, retirement plan, vacation, and stock options according to the company's policy.
- Work location is in New England with initial training in Camarillo, CA.